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Master Trainer

Servers & Managers Alcohol Responsibility Training (SMART)

CURRICULUM VITAE

PROFESSIONAL EXPERIENCE

Kolins Security Group

2020-present

- Serving as Expert in Liquor Liability and Bar Management Consultation and Litigation Matters

S.M.A.R.T. (Servers & Managers Alcohol Responsibility Training) Creator and CEO

2005 - present

- S.M.A.R.T. Programs is a national certification course on the responsible service of alcohol.
- S.M.A.R.T. Programs also included training in alcohol information, intervention techniques, server responses, state liquor laws and reasonable efforts.
- Some of the specific information taught in S.M.A.R.T. Programs include: drink standardization, properly checking identifications, identifying signs of intoxication, observing behavioral changes, absorption rate factors and counting drinks.
- The program is available for participants to become certified trainers or certified servers and concludes with a certification test.
- S.M.A.R.T. Programs is a certified alcohol server program dealing with the issues of alcohol in the marketplace.
- Pertinent Liquor Statutes and Regulations are taught as they apply to the establishments' state.

- Personally certified over 15,000 on and off premise servers, sellers, managers, security, casinos staff, owners, permittees, police officers, state liquor enforcement agencies, and non-industry community participants.
- S.M.A.R.T. Professional Bartending is a bartending program created for participants to become professional bartenders with dual certification in S.M.A.R.T. plus a Professional Bartending Certification. SMART Professional Bartending has 16 locations throughout Connecticut.
- Students who participate in the course learn how to mix and prepare cocktails, professional bartending standards in the hospitality industry which emphasizes serving alcohol responsibly.

Adjunct Faculty

2005 – present

- Adjunct Faculty for S.M.A.R.T. Professional Bartending At the following colleges and schools:

| | |
|--------------------------------|----------------------------|
| • Asnuntuck | Branford Adult Education |
| • EastConn | Farmington Adult Education |
| • Housatonic | Hamden Adult Education |
| • Manchester | Middletown Adult Education |
| • Naugatuck | New London Adult Education |
| • Norwalk | Northwest |
| • North Haven Adult Education | O.I.C. New Britain |
| • Old Saybrook Adult Education | Tunxis |

Banana Dog Distributors

2004 - 2005

Sales/Delivery/Warehouse

- Licensed wholesale liquor distributor with state and federal import permits.
- Sold and delivered beverage alcohol products to retail outlets in Connecticut.
- Participated in of wine and spirits tastings for both on and off premises, as well as profit and non-profit organizations.

Contemporary Services Corporation

2009-2010

Security

- Company provides security for events at many locations nationwide.
- Protect guests, employees, and assets of venue by observing and reporting situations by enforcing policies and procedures.

- Man post to control access and patrol venue to prevent safety hazards and unauthorized access.

Bartending Experience

1994 – 2004

Bartender

- Knuckleheads, Rich Cravings Catering, Rum Runners, Yancey’s Jazz and Blues Café, Cary Tavern and Pool Hall, Red Lobster.
- Opened dozens of restaurants, bars, nightclubs during my time as consultant and owner of SMART professional bartending schools.

Physical Excellence

2000 - 2003

Personal Trainer/Facility Manager

- Private gym catering to all levels of fitness.
- Custom designed exercise, nutrition, and strength and conditioning programs to each individuals’ personal goals.

_____ **Consulting Experience** _____

- Over 15 years consulting with on and off beverage premises, casinos, private clubs, liquor agencies, police departments, and insurance companies.
- Dozens of consultations including management training, bar construction/set-up, bar menu, ordering, quality control, staff training, creating risk management policies, etc.

_____ **LICENSES PERMITS AND
CERTIFICATIONS** _____

S.M.A.R.T. (Servers Managers Alcohol Responsibility Training)

TIPS (Training for Intervention Procedures)

Boston School of Bartending

ServSafe Food Handler

State of Connecticut Security Guard Certification

ISSA International Sports Sciences Association

EDUCATION

Middlesex Community College 1990-1991

Genesee Community College 1993-1994

NOT RETAINED